WHY KONECRANES®?

Meet Savannah Staude.

"There are moments every day that convince me that I've made the right decision to work for Konecranes," says Savannah Staude, a controller for Portal Crane Service and US Modernizations. One of the things that makes Savannah's career thus far so well-rounded is the amount of time she has spent over the years working with departments vastly different than her own, taking any and every opportunity to get to know all the sides of the business. And that's where her glimpses of why I'm here come in. "It's the

moments that help an individual feel included—that he/she is being invested in. It's being introduced or exposed to other aspects of the business that help one understand the full picture and not just one's specialty," explains Savannah.

Her specialty is in the financial side of the business. She was hired as a cost accountant for a Konecranes legacy brand in 2007. Her responsibilities targeted cost roles and cost returns for process cranes. A year later, she moved into the Nuclear division as an assistant controller, and after a restructuring of the division, she seized a great opportunity to join the team that would help implement SAP within the Nuclear group. Soon after, she would become a controller for Konecranes Service business.

With even just a quick recap of her journey over the years, it's not hard to see how Savannah's determination led her to step out from behind her desk at any opportunity where she could to learn more about the business as a whole. "I was encouraged by leadership to join guided tours of our internal facilities to see up close what our components and final products look like. It truly is so much more than just seeing cost return figures on a piece of paper." At the same time, she recounts the mentorship she received learning the financial side of the business and identifying ways in which accounting can better support the business units. And on top of that, she embraced the chance to participate in customer visits. "One time, I was able to safely climb onto a crane at a customer site and by the time I left, I was able to see why Konecranes was there, what the customer's issues and concerns were, and how we were going to help." Some of her best experiences, she recalls, were visiting key customers and seeing Konecranes in action. "I'm most proud of our company for always trying to help our customers any way we can. It's awesome that these successes, whether local or abroad, are shared with the rest of the organization."

As a controller, Savannah gets to work alongside a variety of different colleagues in different departments from order entry to job closing. "Knowing how the full cycle of an order runs through the system and which group does what in the process helps me to better assist in troubleshooting issues and know who to ask for help," she says. As for personal development, Savannah says she has appreciated the opportunities over the years to learn and grow within her career path. "Konecranes invests in its employees," she says. "Employees are given the exposure to more than just their field of work which helps them learn the entire business picture." To be able to learn from others and openly ask questions, she says, has been as rewarding as being able to help and share her own knowledge.