

WHY KONECRANES®?



Meet Jon Hentz.

He's as experienced as they come in the Service field. Over the course of 22 years at Konecranes, Jon Hentz has worked as a technician, a lead inspector, a specialist technician, a service supervisor, and a service manager. Today, he formally wears the title of Service Sales where he works in Eliot, Maine, but some days he wears many hats.

Rewind to 1990: Jon had just completed a 4-year apprentice program at Portsmouth Naval Shipyard in New Hampshire to become a Marine Electrician, specifically working on submarines. After working there for an additional four years, Jon was laid off alongside many friends and peers. This led him to his next job. "I was working a dead-end second-shift job wiring sub panel assemblies for a printing press company when a former shipyard friend pulled into my driveway and asked if I wanted to work on cranes," Jon recounts. At this point, Jon explains he was desperate for anything other than what he was doing, so he inquired a little further, applied, and ended up getting hired in January 1996 as a technician for Crane Pro Services. Jon was the third person to be hired in the Eliot, Maine location. The head office was in Dartmouth, Nova Scotia so Konecranes techs from Canada were coming to Maine on a quarterly basis to inspect and service the equipment of about half a dozen customers. This was how Jon became connected with Konecranes. From there, he says, "One thing led to another."

It's refreshingly honest to hear Jon explain that throughout his years at Konecranes, there have been many changes, and with many changes inevitably come many challenges. Despite the ups and downs, he credits much to the great people he's worked with. "There have always been people there to help me out, assist me when I needed it, and provide the resources that I needed. If it were not for the team mentality, I do not think I would still be here." He goes on to say, "I may not have always received exactly what I asked for, or what I thought I needed, but I received the help, feedback, and support to get me through what may have been causing an issue."

Jon's path may have led him to Konecranes by chance, but he has intentionally chosen to stick with it for so many years. He says that he believes he's working for a "rock-solid company" in which he feels financially secure and supported by great benefits. Jon's career at Konecranes thus far is an inspiring example of commitment, resilience and hard work. On a final note, he recollects: "Back in 1996, I could not even fathom looking forward to this current day and age and see myself where I'm at now with Konecranes. It has been quite a ride."