

# WHY KONECRANES®?



## Meet Doug May.

Doug May is the Branch Manager for Konecranes Pittsburgh, PA branch. After graduating high school, he started his working career as an Electrician's Mate in the US Navy. He made great strides even then, advancing from E1 to E5 in just five years. After leaving the military, Doug landed a job with Konecranes in August of 1996 as a technician in Cleveland, OH. Thinking back to the beginning, he explains what motivated him to work for Konecranes. In other words, why Konecranes?

"Typically, you don't hear people say they'd like to grow up and work on cranes," Doug laughs. "So, it wasn't that so much as knowing this was generally an industry where I could really apply myself. I had the electrical background and the supervisory experience I'd gained from the Navy that I knew would be a good fit for this industry."

The following year, Doug became an Inspector, and by April of 1998 he was relocating back to Pittsburgh. Six months later, he accepted the Service Supervisor position. At just 25 years old, Doug was managing a team of about ten technicians. His goal coming into the company, he says, was to have a place for growth. He just never expected it to happen as quickly as it did. One of Doug's strengths though was clearly founded in leadership. He moved on to become the Service Manager in 2001, which after ten years, would advance into his current position as Branch Manager. There's a big difference, he explains, in the work of where he started to where he's at now. "When I first started with the company, I was in the field; I was always working with my hands. As the Service Supervisor, it was very seldom that I went out in the field, but I was managing a big team." From working in the field to assuming a supervisor role, he was able to cultivate a skillset he'd learned before coming to Konecranes. On top of that, Doug attributes a lot of his success, including what he's learned along the way and how he manages people, to those at Konecranes who he's considered to be mentors over the years.

Doug speaks to what has made his career at Konecranes most rewarding: "I love working for Konecranes because of the people I work with every day. I've spent a lot of time in the last 23 years with my coworkers... sometimes more time than my own family. So that is what makes the people here like family." Lastly, he praises all the opportunities for growth that Konecranes offers. And not, it seems, just from personal experience, but in what he's seen of his colleagues over the years. "The majority of the people I work with came out of the field. We were once technicians working in the field together. Some of them are now salesmen. Some of them are planners. Some of them are technical advisors for the company." It is one of the best things, he says, about working at Konecranes: "The opportunities for advancement with an organization that refuses to be second best."